

# Construsoft and Green Park Investment Partners announce strategic partnership

Zevenaar, The Netherlands, December 19, 2023 – Construsoft, a global leader in delivering Building Information Modeling (BIM) solutions, announces its strategic partnership with Green Park Investment Partners. This partnership ensures that Construsoft remains at the forefront of the rapidly expanding construction software sector. With over 25 years of industry expertise, more than 2.500 customers across 30 countries, served through a network of 15 local offices in Europe and South America, Construsoft stands as the largest value-added reseller of Trimble's Tekla Structures. The software is used for complex constructible structural projects, including the realisation of iconic landmarks such as Santiago Bernabeu Stadium, home base of Real Madrid, and Booking.com's headquarters in Amsterdam.

The construction industry is experiencing a remarkable transformation driven by the adoption of BIM solutions. BIM encourages collaboration among various construction experts - such as architects, construction workers, and engineers and promotes sustainability by proactively averting costly errors. This transformative approach has not only reshaped industry standards, but has also become an integral part of university curricula, accelerating its widespread adoption. By utilising the advantages of BIM, industry experts anticipate that complete digitisation in the coming decade could lead to savings of up to \$1 trillion, with further growth on the horizon - a trend recognised by Green Park Investment Partners. Construsoft's partnership with Green Park Investment Partners further positions the company to seize the growing opportunities within the BIM landscape. While Tekla and other software products from Trimble will remain at the core of Construsoft's solutions, the company aims to broaden and diversify the range of software solutions on offer. Gideon Cramwinckel, partner at Green Park Investment Partners continues: "Tekla continuously raises the bar for true collaboration with all stakeholders in complex projects, at the highest possible level of detail. Construsoft clearly stands out as a true value added reseller, as it empowers its customers to make the best use of Tekla and other

BIM software at a global scale, whilst making a difference with their local support and trainings."

To ensure continuity, Construsoft's co-founders Jan Fennema and Eric Vanmechelen will continue in their current roles as CEO and CTO. Jan Fennema said: "Construsoft's commitment to providing top-notch service and software solutions to advance the construction industry's digitalisation remains unchanged. Our partnership with Green Park Investment Partners, known for their extensive expertise in software products and services, will play a crucial role in shaping Construsoft's future in the accelerated digitalisation of the industry."

## **Quote sheet**

"Construsoft distinguishes itself by truly focussing on bringing the best service and software solutions to our customers to digitise the building industry. In Green Park Investment Partners we have found a partner with extensive experience in both software products and services, as well as a people-first mindset. We believe that their informal hands-on approach will help us shape the next phase of Construsoft in the rapidly digitising construction ecosystem." - Jan Fennema, CEO Construsoft

"The global BIM software market is growing rapidly, since advanced software eliminates expensive errors in construction in an early phase. Tekla continuously raises the bar for true collaboration with all stakeholders in complex projects, at the highest possible level of detail. Construsoft clearly stands out as a true value added reseller, as it empowers its customers to make the best use of Tekla and other BIM software at a global scale, whilst making a difference with their local support and trainings. We are excited to partner with Construsoft and its entrepreneurial management to accelerate the journey towards a sustainable future." - Gideon Cramwinckel, partner at Green Park Investment Partners

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## **About Construsoft**

Construsoft is a global leader in providing innovative BIM solutions for the construction industry. With 25+ years of experience, operations in 15 offices across Europe and South America, and a team of 160 professionals, Construsoft is a major player in the BIM sector and Tekla value added reselling. They currently serve 2.500 customers in 30+ countries, with 10.000 active users benefiting from their expertise to streamline construction projects. For more information, please visit www.construsoft.com.

## **About Green Park Investment Partners (GP)**

Green Park Investment Partners (GP) is an independent investment partnership with offices in Ghent and Amsterdam. GP specialises in assisting small and medium-sized enterprises (SMEs) looking to onboard an operational shareholder to support their upcoming growth phases. Since their establishment in 2011, GP has successfully executed over 20 investments spanning various industries. While they are versatile investors, GP exhibits a particular inclination towards investing in specialised consultancy, B2B services, and software sectors. Currently, their portfolio comprises 12 companies, all headquartered in the Benelux, including Dynapps, the world's largest implementer of Odoo, and the civil engineering firm Nepocon in the Netherlands.

## **About Trimble**

Dedicated to the world's tomorrow, Trimble is a technology company delivering solutions that enable our customers to work in new ways to measure, build, grow and move goods for a better quality of life. Core technologies in positioning, modelling, connectivity and data analytics connect the digital and physical worlds to improve productivity, quality, safety, transparency and sustainability. From purpose-built products and enterprise lifecycle solutions to industry cloud services, Trimble is transforming critical industries such as construction, geospatial, agriculture and transportation to power an interconnected world of work.